



BIAFO INDUSTRIES LIMITED

Manufacturer of Tovex® Explosives & Blasting Accessories

Corporate Briefing Session 2024

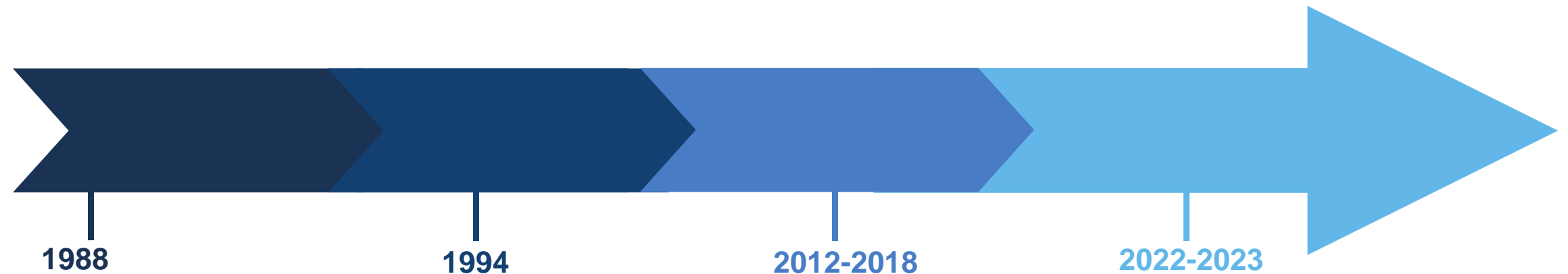
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Our Company

About the Company



1988

Biafo Industries Ltd was incorporated in 1988 as a Public Limited Company. Biafo Industries Ltd is an authorized licensee of Explosive Technology International (ETI), using the DuPont Technology and producing Tovex ® Water Gel Explosives. Leaping forward to meet industrial benchmarks, Biafo has been involved in a strategic partnership with Hanwha Group of South Korea to acquire technology and produce high quality accessories.

1994

Since 1994, our Industrial enterprise is based at Hattar, Khyber Pakhtunkhwa. A flourishing region for Industries, Hattar Industrial Estate is home to a state-of-art Biafo production facility. At this facility the Company produces industrial standard Commercial Explosives and Blasting Accessories.

2012-2018

As a recognition of its stability and progress, the Company has been selected amongst Top 25 Companies of Pakistan Stock Exchange for the Years 2012, 2013, 2014, 2015 and 2018. Apart from this our credibility is solidified by our internationally accredited certifications; ISO 9001, OHSAS 45001

2022-2023

Biafo took a strategic step toward expanding its business by entering into export markets. Recognizing the growing global demand, we researched international markets to identify regions with strong potential for growth. By establishing key partnerships with local distributors and streamlining our supply chain, we successfully launched our export operations.

Our Values



Our Vision

Biafo's Vision is to be a world class manufacturer of commercial and industrial explosives providing consistent high quality products to meet the increasing requirement of potential customers in the country and to establish an international market by exporting to countries in the region. To expand the Company into other associated/ industrial chemical products.



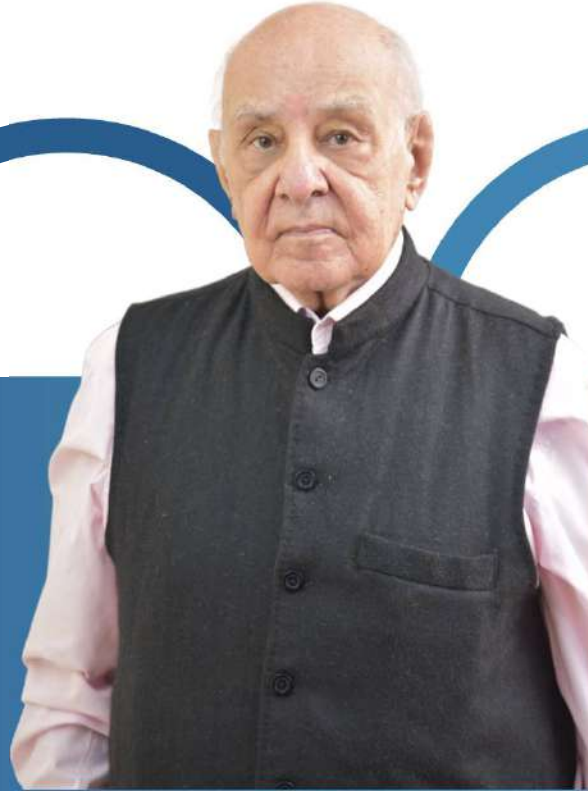
Our Mission

Our Mission is to increase the market share of the Company to an appropriate level by marketing product which meet the expectations of customers both within country and outside. To ensure that the recent improvements in the market share is maintained and rapidly increase the Company's profitability and market share. To achieve improved financial results by continued ethical business practices and improved international quality products and services to customers at a competitive price. To provide decent return to the shareholders in the coming years.

Our Management



Ehsan Mani
Chairman



M. Afzal Khan
Dy. Chairman



Anwar Moin
Chief Executive Officer



Our Products

Our Products

Water Gel Explosives

Tovex ® Water Gel Explosives were developed by Du Pont in late 1960's. Performance of the Tovex ® Water Gel Explosives has proven to be outstanding and the Products have gained wide acceptance by the users.

Biafo has a wide range of Water Gel Explosives:-

1. Super Blaster
2. Blaster
3. Super Breaker
4. Breaker
5. Seismic Explosive
6. Pre Splitter
7. Coal Miner



Our Products



Powder Explosives

Powder Explosives or low density explosives are unique in nature by virtue of their explosive properties.

Biafo offers complete low density Blasting Agents which are:

1. Bio Prill (ANFO)
2. Bi Bulk

Our Products

Blasting Accessories

Biafo offers state of art Accessories as per customer's need and is proud to declare these as "Symbol of Quality". We are producing both instantaneous and delay system accessories.

Following products are being manufactured;

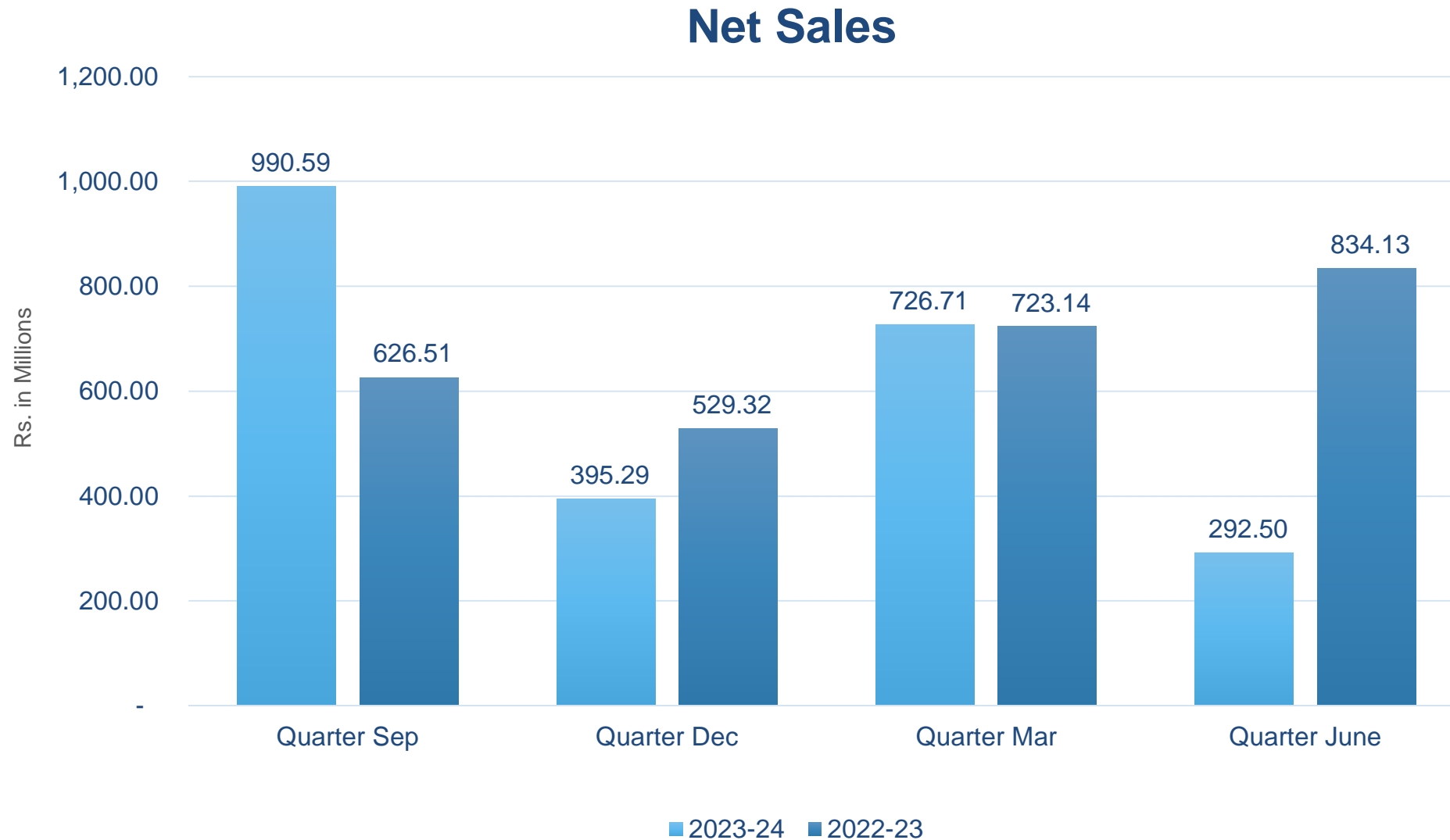
1. Plain Detonators
2. Electric Detonator Instantaneous
3. Seismic Electric Detonators
4. Delay Electric Detonator
5. Non-Electric Delay Detonator
6. Two Way Delay Relays
7. Biafo Cord
8. Thermo Tube
9. Safety Fuse





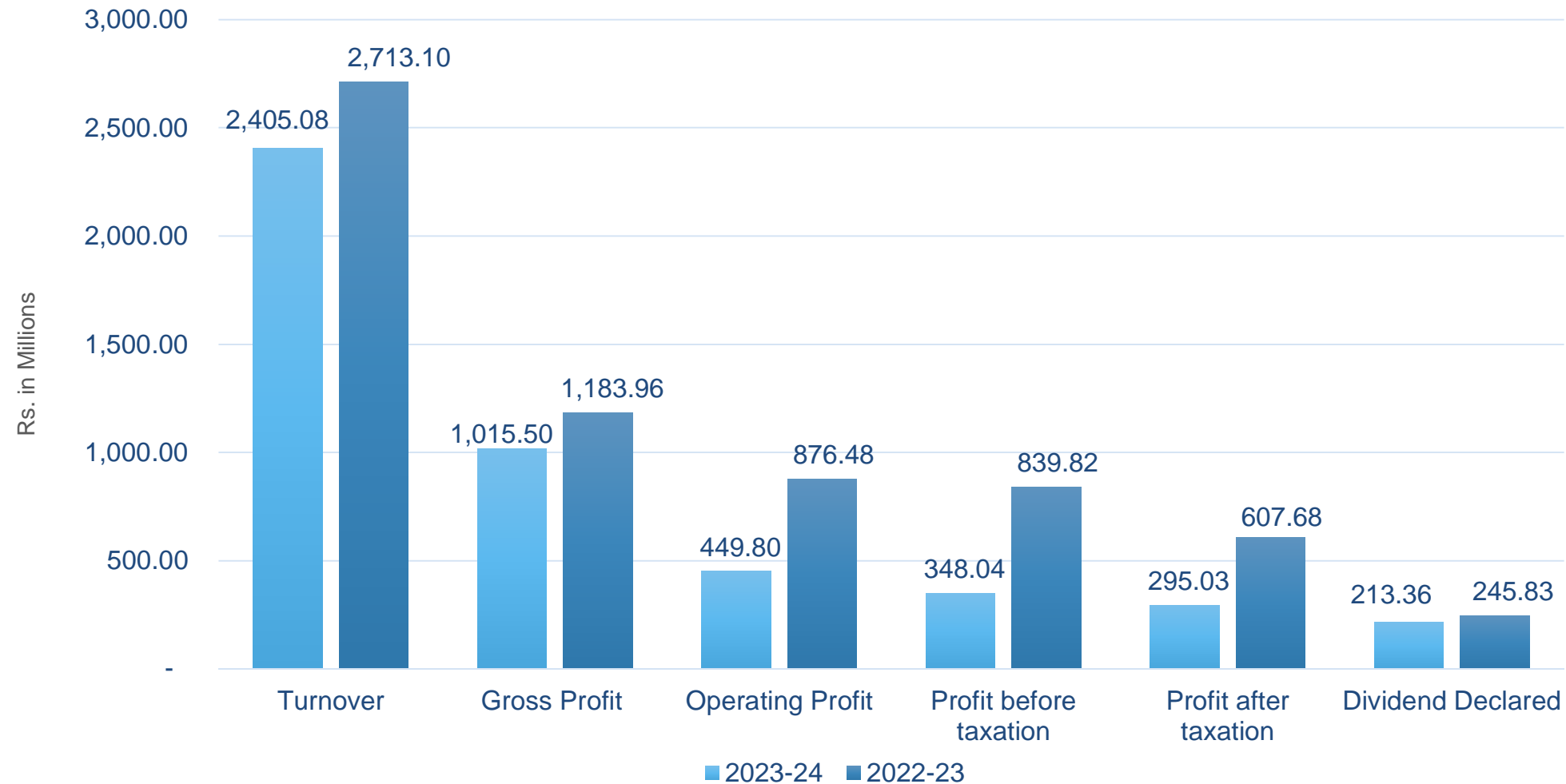
Financial Information

Performance of the Company

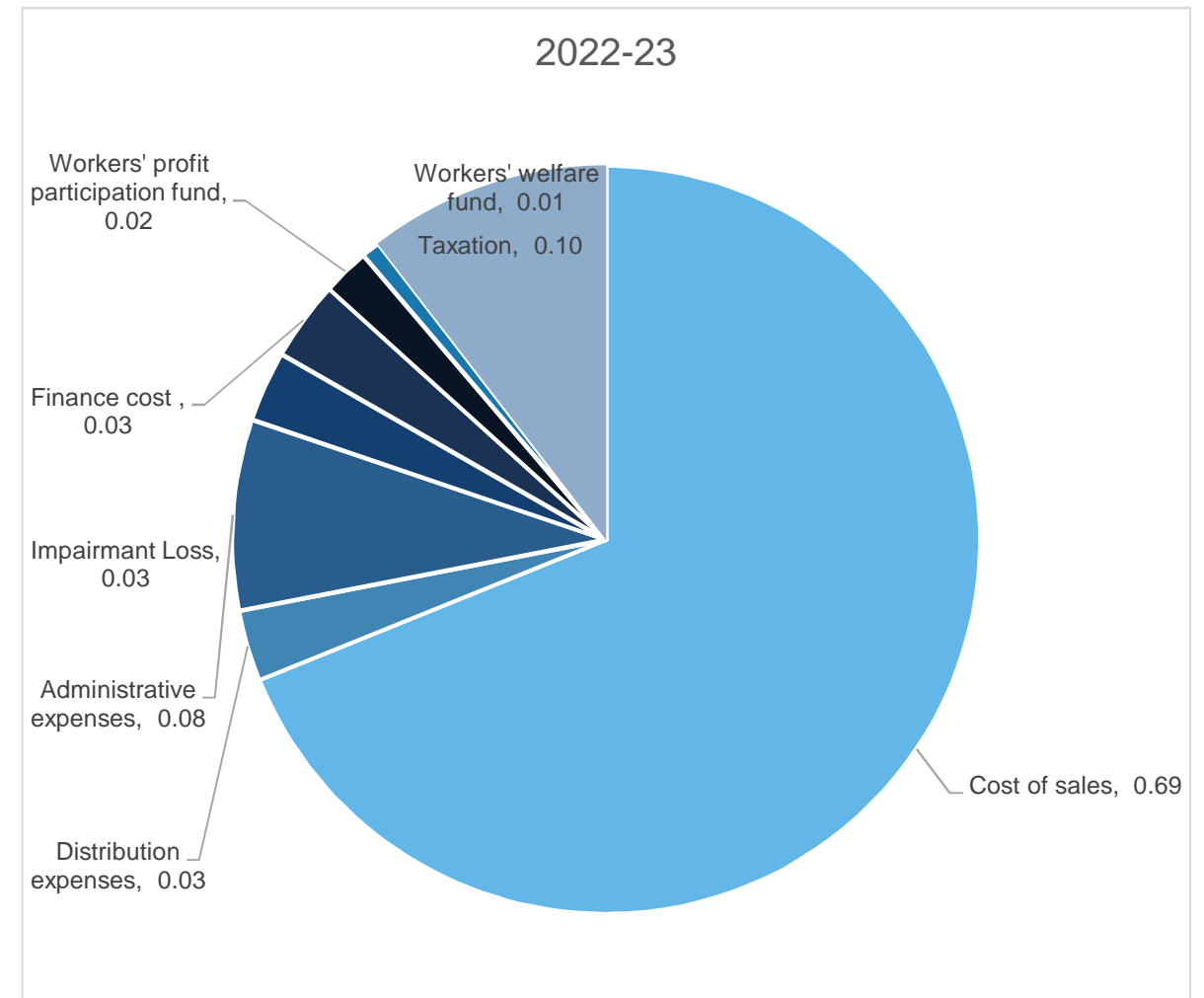
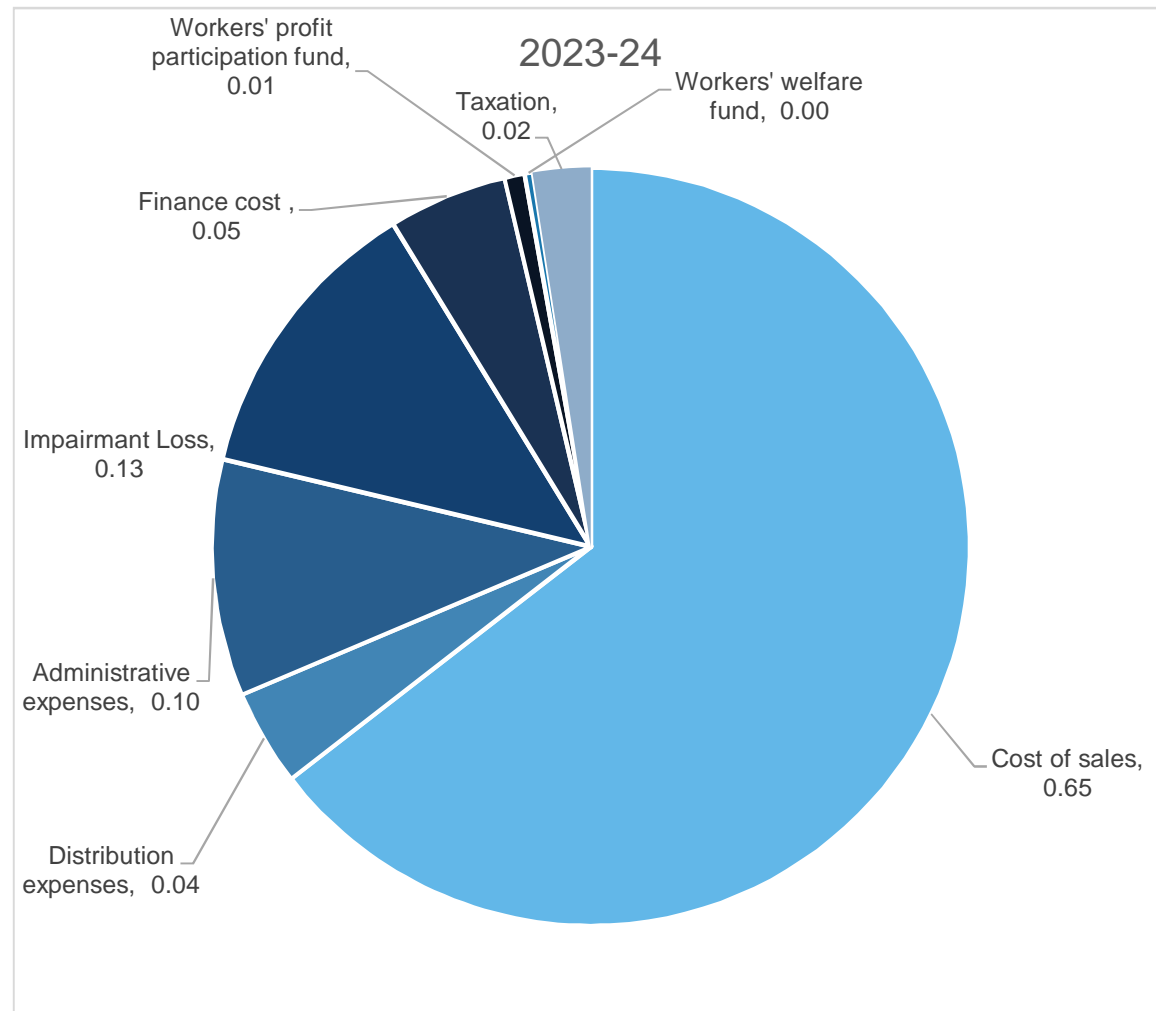


Review of Financial Statements

Profitability of the Company

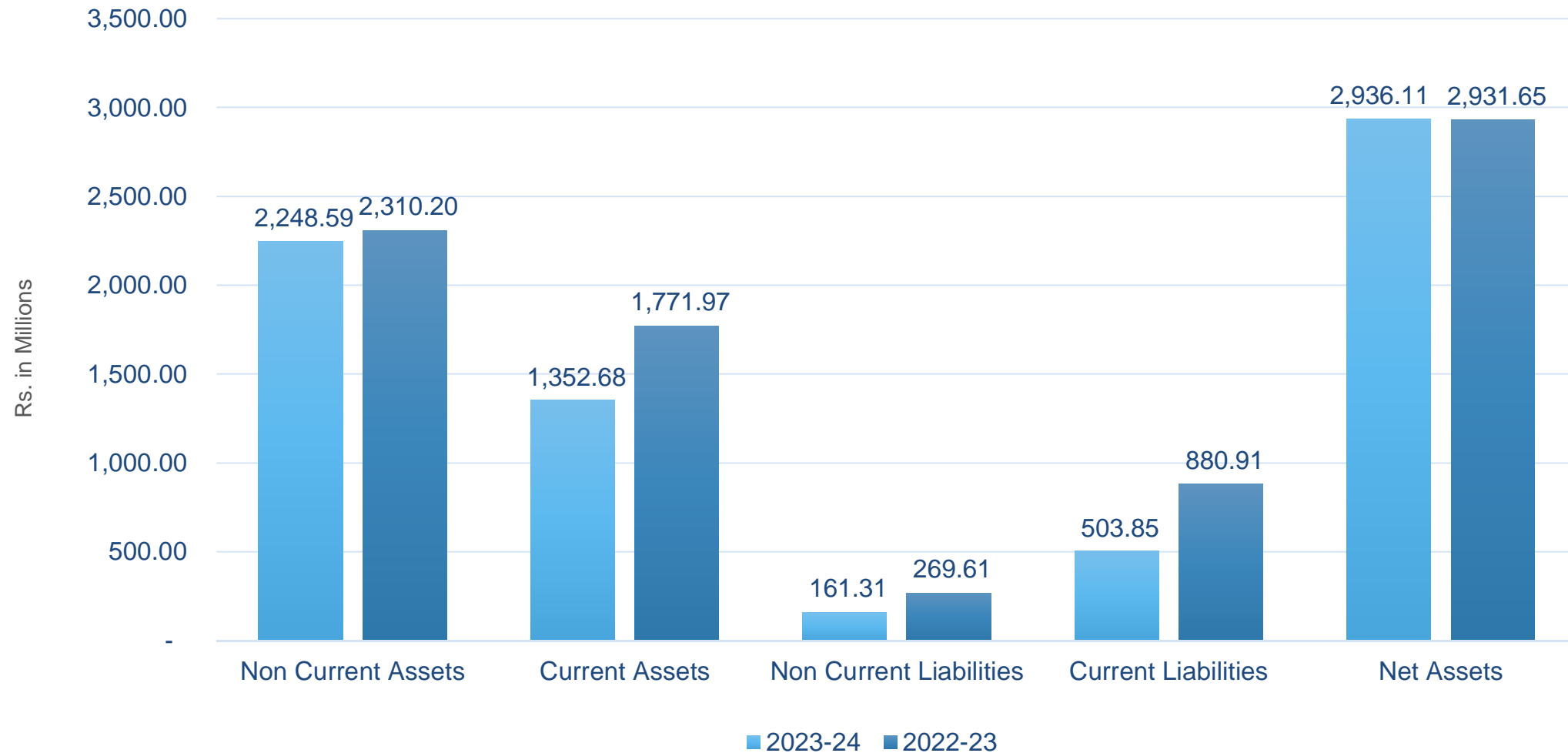


Review of Financial Statements



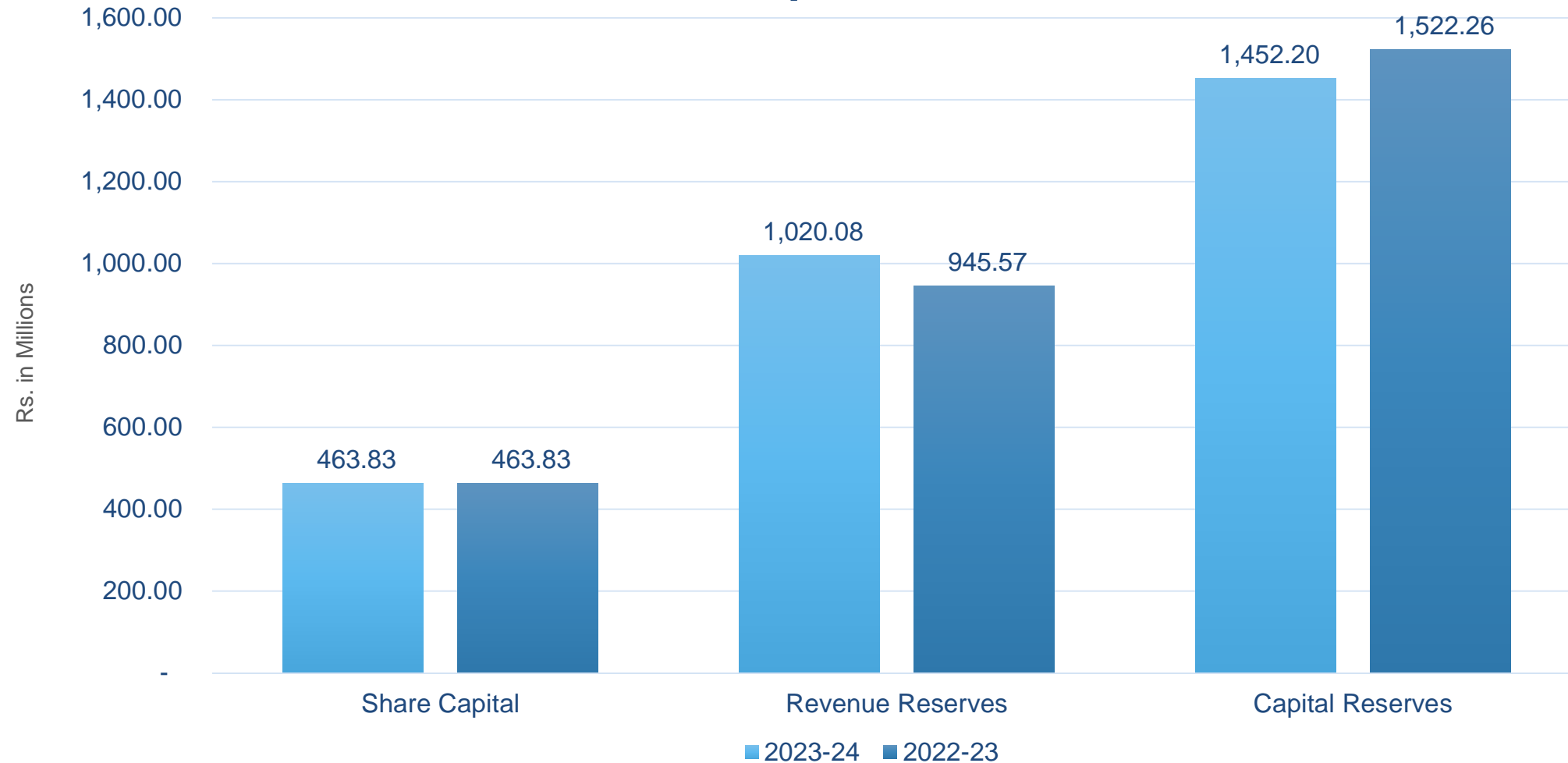
Review of Financial Statements

Financial Position



Review of Financial Statements

Share Capital & Reserves



Future Outlook

The Company's sales strategy is heavily focused on supplying products and services to large projects in the country particularly the mining projects in addition to its regular business. By prioritizing this sector, the company has positioned itself as a critical partner in mining operations, offering specialized products tailored to the industry's demands.

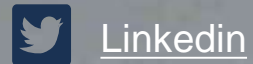
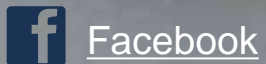
In order to overcome the economic challenges, Biafo is focused on expanding its export activities to South Asian states, establishing a strong presence in the region's dynamic markets to meet the diverse needs of these countries.

The Company also places a strong emphasis on Research and Development to create innovative and cost-effective products that meet evolving market demands. By investing in latest technologies and fostering a culture of continuous improvement, the company strives to deliver solutions that enhance efficiency, performance, and affordability for its customers. That's the reason Company is continuously making improvements in its production facility by upgradation of existing machinery as well as investment in new technologies.



Question Answer

Follow us:



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The background is a dark blue gradient with various light blue geometric shapes and lines scattered across it. These include circles, semi-circles, rounded rectangles, and straight lines of varying lengths and orientations, creating a modern, abstract aesthetic.

THANK YOU